

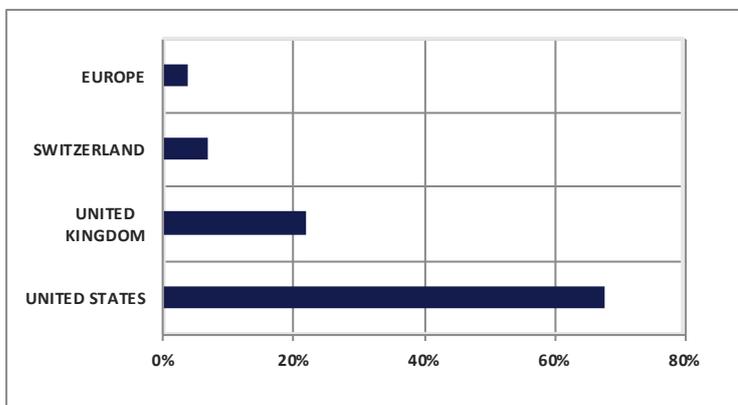
Fund objective

The investment objective of the fund is to provide long-term capital growth. There is no guarantee that the fund will meet its objective.

Fund style

The fund will be managed with a bias towards global equities due to the superior long-term returns from this asset class. If prospective returns from equities are unattractive, exposure to other asset classes, such as real estate, bonds or cash, will increase.

Geographical breakdown



Source: Northstar Asset Management

Asset allocation

Equity	68.09%
Cash	31.91%

Top 10 equities

Reckitt Benckiser Group	4.58%
Blackstone Group LP/TH	4.18%
WPP Plc	3.61%
Berkshire Hath-B	3.27%
Unilever Plc	3.22%
Cognizant Tech Sol	2.78%
Monsanto Co	2.72%
Union Pacific Corp	2.70%
Medtronic Plc	2.64%
Boeing Com USD5	2.58%

Source: Northstar Asset Management

Risk profile

Low	Low to medium	Medium	Medium to high	High

Performance summary

Performance data is not provided as the fund is less than a year old, in line with fund rules.

Fund information

Manager	Sanlam Asset Management (Ireland) Ltd
Investment manager	Northstar Asset Management (Pty) Ltd
Portfolio manager	Rory Spangenberg
Trustee /custodian	Brown Brothers Harriman Trustee Services (Ireland) Ltd 30 Herbert Street, Dublin 2, Ireland Tel: +353 1 241 7130 Fax: +353 1 241 7131
Administrator	Sanlam Asset Management (Ireland) Ltd
Transfer agency	Brown Brothers Harriman Fund Administration Services (Ireland) Ltd
Domicile	Ireland
Salient risk factors	This fund is deemed to be medium to high risk in relation to other asset classes due to its exposure to shares and stocks. The price of shares and the income from them may fall as well as rise and investors may not get back the amount they have invested.
Base currency	US Dollar
Benchmark	60% MSCI World/ 40% Barclays Global Aggregate EAA Fund USD Flexible Allocation Median
Fund size	\$ 15.6 million
Unit price	\$ 1.0203 (Class A USD)
Launch date	1 June 2017
Minimum investment	\$1,000 (Class A USD)
Dealing/redemption frequency	Daily
Dealing deadline	4 PM (Irish time on the business day preceding a dealing day)
Valuation point	Midnight South African time on each dealing day
Daily publication of prices	www.sanlam.ie
Distribution	This fund does not distribute. Dividends and income are automatically added to the NAV of the fund

Portfolio manager

Rory Spangenberg joined Northstar in January 2017 as an analyst, with a focus on global research and investments. Rory joined Northstar from SignalHill Investment Management, where he was the managing director and portfolio manager.

Prior to forming SignalHill, Rory spent 10 years with Investec managing value and income growth strategies. Experience prior to that includes: heading the South African research sales desk at Investec, London; research sales for Barnard Jacobs Mellet; and equity portfolio manager of the Sasol Pension Fund.

Portfolio manager quarterly comment

Economic Overview:

Global equity markets experienced another strong quarter as economic data continued to point towards a healthy and improving global economy. Eurozone economic confidence increased in September 2017 to its highest point in over 16 years while unemployment in the US, Japan and the UK are at multi-year lows.

In the United States better than expected economic data saw the US Federal Reserve (Fed) start a process of Quantitative Tightening in September 2017 in an effort to reduce its balance sheet to normal levels after it was boosted post the Financial Crisis bond-buying program (Quantitative Easing). In Europe, it is expected that the European Central Bank (ECB) announces a further slowdown of its own quantitative easing program on the back of positive data while in UK, policy rate normalization is expected to start the next quarter.

Market Overview:

The MSCI World Index and MSCI Emerging Markets Index respectively recorded gains of +4.84% and +8.01% in US dollar terms. Market performance was driven by cyclical sectors, such as Energy (+9.28%), Materials (+9.06%) and Information Technology (+8.5%), while traditionally defensive sectors such as Consumer Staples (-0.33%) and Health Care (+2.52) lagged.

The Bloomberg Barclays Global Aggregate Bond Index returned 1.76% during the quarter, with the negative return of -0.9% during September partly explaining the low relative return of defensive and “bond proxy” sectors such as Real Estate (+2.11%) and Utilities (+3.23%).

The U.S. 10 Year Treasury yield was largely unchanged at 2.3% over the quarter, which masks the move down to 2.03% in early September.

The quarter was characterized by U.S. dollar weakness, with the “greenback” losing 2.67% on a trade-weighted basis. Sterling (+2.86%) and Euro (+3.40%) gained from dollar weakness, while emerging market currency performance was mixed, the Brazilian Real gaining 4.58% versus the dollar, while the South African Rand was the worst performing major currency, losing 3.57% to the dollar.

Portfolio Review:

The Northstar Global Flexible Fund delivered a return of +2.30% for the third quarter of 2017 lagging its benchmark for the period. The Morningstar EEA USD Flexible Fund median returned 2.67%, while the composite benchmark, comprising 60% MSCI World and 40% Bloomberg Barclays Global Aggregate, returned 3.74%. The underperformance was primarily a function of the Fund’s relative lack of exposure to cyclical sectors such as Energy and Materials and greater exposure to Consumer Staples.

Portfolio Positioning:

During the quarter we sold the Fund’s holding in Altria, investing the proceeds in British America Tobacco. We feel an investment in BAT offers a better balance between the profitability of the US market and growth from its emerging markets franchise, which constitutes 60% of volumes. Following its merger with Reynolds, BAT is expected to show strong EBIT margin expansion, while free cash flow per share should double by 2020. Despite this, the share trades at just 16x 2017 earnings – a 15% discount to its Tobacco sector peers and at the highest discount to European Staples in over 15 years.

We also sold the Fund’s holding in Gilead. The share price had appreciated 30% since 1st June 2017, owing to a decision to acquire Kite Pharma (\$12bn), an oncology immunotherapy specialist. Our positive view of Gilead’s shares, which prior to the rally, traded on a forward free cash flow yield of 13%, was premised on an expectation that its robust cash generation afforded the company the ability to replace declining sales in its Hepatitis and HIV franchises through acquisition. In the absence of any such opportunity, we expected the company would announce a large share repurchase program.

Fees * (Class A)

Initial fee / Front end load	0% (up to 5% with intermediary charges if applicable) (Class A USD)
AIFM fee	0.15%
Investment Management Fee	1.25%
Performance fee	Not applicable
Exit Fee	Not applicable
Other allowed expenses	Trustee fees, custody fees, administration fees, director’s fees, legal fees, audit fees, bank charges, regulatory fees, brokerage/trading fees.
Total Expense Ratio	TBC % Transaction Costs TBC

TER / Transaction cost TBC

*All fees are our best estimate because of the short life of the fund.

Full details of fees, including the other classes available, are contained in the fund supplement, which can be obtained at www.sanlam.ie

Contact information

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 Company registration number: 267640 – UCITS IV Management Company & Alternative Investment Fund Manager regulated by the Central Bank of Ireland and is licensed as a Financial Services Provider in terms of Section 8 of the South African FAIS Act of 2002.

Investment Manager: Northstar Asset Management (Pty) Ltd

The investment management is outsourced to: Northstar Asset Management (Pty) Ltd Authorised Financial Services Provider Licence 601

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Codes (Class A USD)

ISIN	IE00BD5NF328
Bloomberg	NSGFLAU ID
Morningstar Category	EAA FUND USD FLEXIBLE ALLOCATION
Fund Category	EAA FUND USD FLEXIBLE ALLOCATION

Risk Profile

While the manager may diversify across all asset classes, the fund is expected to be meaningfully invested in equities over time. This fund is deemed to be medium to high risk in relation to other asset classes due to its exposure to shares and stocks. The price of shares and the income from them may fall as well as rise and investors may not get back the amount they have invested.

Irish domestic law implementing EU and United Nations sanctions may limit or prohibit investment in certain markets and this may have an adverse impact on the operations of the Fund. Investing in international companies means that currency exchange rate fluctuations will have an impact on the Fund returns. Foreign currency shortages in some markets could reduce the fund's ability to repatriate funds. The investment manager aims to reduce the overall risk by their value and fundamental stance. Other risks are Settlement and Clearing Risk, Political Custody Risk, Legal Risk, Efficient Portfolio Management Risk, Reinvestment of Cash Collateral Risk And Securities Lending Risk.

Further information regarding risk can be obtained by reference to the Prospectus and Supplement.

Regulatory statement

The Fund is a sub-fund of the Sanlam Global Funds plc, an open-ended Umbrella type Investment Company, with segregated liability between its sub-funds, authorised by the Central Bank of Ireland, as a Retail Investors Alternative Investment Fund, a category of non-UCITS collective investment scheme to which the Companies Act 2014 and Chapter 1 of the AIF Rule Book applies.

The Fund is managed by Sanlam Asset Management (Ireland) Limited, Beech House, Beech Hill Road, Dublin 4, Ireland, Tel + 353 1 205 3510, Fax + 353 1 205 3521 which is authorised by the Central Bank of Ireland, as a UCITS Management Company, and an Alternative Investment Fund Manager, and is licensed as a Financial Service Provider in terms of Section 8 of the South African FAIS Act of 2002.

The Sanlam Global Funds Plc full prospectus, the Fund supplement, and the MDD is available free of charge from the Manager or at www.sanlam.ie. This is neither an offer to sell, nor a solicitation to buy any securities in any fund managed by us. Any offering is made only pursuant to the relevant offering document, together with the current financial statements of the relevant fund, and the relevant subscription/application forms, all of which must be read in their entirety together with the Sanlam Global Funds plc prospectus, the Fund supplement and the MDD. No offer to purchase securities will be made or accepted prior to receipt by the offeree of these documents, and the completion of all appropriate documentation. A schedule of fees and charges and maximum commissions is available on request from the Manager.

This is a Section 65 approved fund under the Collective Investment Schemes Control Act 45, 2002 (CISCA). Sanlam Collective Investments (RF) (Pty) Ltd is the South African Representative Office for this fund.

The information to follow does not constitute financial advice as contemplated in terms of the South African Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk.

Independent professional financial advice should always be sought before making an investment, decision, not all investments are suitable for all investors. Collective investment schemes are generally medium to long term investments.

Please note that past performance is not necessarily a guide to future performance, and that the value of investments / units / unit trusts may go down as well as up. Changes in exchange rates may have an adverse effect on the value, price or income of the product. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending.

Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ based on the initial fees applicable, the actual investment date, the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Trail commission and incentives may be paid and are for the account of the Manager. The Manager has the right to close any Portfolios to new investors to manage them more efficiently

in accordance with their mandates. The Manager retains full legal responsibility for this fund. Performance figures for periods longer than 12 months are annualized

Glossary Terms

Annualised total returns

Annualised return is the weighted average compound growth rate over the period measured.

Capital growth

Capital growth is the profit made on an investment, measured by the increase in its market value over the invested amount or cost price. It is also called capital appreciation.

Equities

Equities are shares that represent an institution's or individual's ownership in a listed company. These shares are also the "vehicle" through which they are able to "share" in the profits made by that company. As the company grows, and the expectation of improved profits increases, the market price of the share will increase which translates into a capital gain for the shareholder. Similarly, negative sentiment about the company will result in the share price falling.

Shares / equities are usually considered to have the potential for the highest return of all the investment classes but also have the highest level of risk i.e. share investments have the most volatile returns over the short term. An investment in equities should be viewed with a 7 to 10 year horizon.

Undervalued equity stocks (Value investing approach)

This is a strategy of selecting shares that trade for less than their intrinsic values. Value investors actively seek stocks that they believe the market has undervalued. They believe the market overreacts to good and bad news, resulting in stock price movements that do not correspond with the company's actual long-term fundamentals. The result is an opportunity for value investors to profit by buying when the price is deflated.

Securities

A general term for shares, bonds, money market instruments and debentures.

Collective investment scheme (CIS)

Collective investment schemes (also called unit trusts) are portfolios of assets such as equities, bonds, cash and listed property, in which investors can buy units. They allow private investors to pool their money together into a single fund, thus spreading their risk across a range of investments, getting the benefit of professional fund management, and reducing their costs.

Total Expense Ratio (TER)

This is the total costs associated with managing and operating an investment (administration, financial planning and servicing fees). These costs consist primarily of management fees and additional expenses such as trading fees, legal fees, auditor fees and other operational expenses. The total cost of the fund is divided by the fund's total assets under management to arrive at a percentage amount, which represents the TER.

Standard deviation

Standard deviation (also called monthly volatility) is a measure of how much returns on an investment change from month to month. It is typically used by investors to gauge the amount of expected volatility in an investment.

Disclaimer

Northstar is an authorised financial services provider (licence number 601). The Northstar Global Flexible Fund launch date is 1 June 2017. Further details of the fund are available at www.sanlam.ie. The graphs and detail are intended to provide the user with an indication as to how the fund will function, nothing is guaranteed. There are risks involved in buying or selling financial products. Past performance is not necessarily indicative of future performances. Please refer to <http://northstar.co.za/page/legal-information/>.